



REAL ESTATE AUCTION

Major Class "A" Commercial Campus Parcels Totaling 40.8 +/- Acres--Quantico Corporate Center Corporate Drive Stafford, VA 22554

For information contact: Kelly Strauss, Auction Coordinator – (540) 226-1279

Nicholls Auction Marketing Group

Corporate Office: (888) 357-2814

Offices throughout Virginia to meet your needs

VAAF #729

On the web at: www.nichollsauktion.com

Contact us by E-mail at: info@nichollsauktion.com

Why use Nicholls Auction Marketing Group to sell your property?

Nicholls Auction Marketing Group has set and maintained an overall sales ratio in excess of 95% since 1980. Our standards for conducting an auction are simply higher, and the marketplace has responded, allowing us to be the leader in getting properties sold and closed. For property owners who are serious about selling—who wish to maximize their returns while reducing the time, risk and frustration of trying to sell through a traditional approach—our customized individual owner services are a perfect fit.

Nicholls Auction Marketing Group will customize and execute a results oriented auction marketing campaign that maximizes exposure and creates active competition for the purchase of your property. This results not only in full and current market value, but also preserves opportunities for greatest price, while limiting risk of lower price. Individual sellers also benefit from the convenience of controlled viewings, standardized terms and conditions of sale, and a known sale and closing date.

Our 40+ years experience is broad-based allowing us to bring together the necessary resources for a successful sale of practically any type of real, as well as personal property. For more information please go to nichollsauktion.com and allow us the privilege to add your name to our growing lists of satisfied clients.



Property Location

**Corporate Drive
Stafford, VA 22554**

Description

4 Class "A" commercial land parcels located in The Quantico Corporate Center, fronting I-95, and consisting of **1.69 +/- acres, 5.89 +/- acres, 5.62 +/- acres & 27.68 +/- acres (40.8 +/- total acres)** will be **SOLD to the Highest Bidder Regardless of Price!** This property is only .1 mile from Rt.1 and .2 mile from I-95!! These parcels will be offered individually and in their entirety.

Nicholls Auction Marketing Group is honored to have been selected and authorized to market and sell this incredible commercial acreage in the Quantico Corporate Center. These four desirable land parcels will be sold to the highest bidder regardless of price, and will be offered individually and as a whole!! We will also be offering a 25% ownership in 3 homes.

Features of the Quantico Corporate Center

- Public water (12" line) and sewer (8" line) available within the center
- Dark fiber available within the center
- Power: Served by Dominion Virginia Power
- Telecom: Verizon, Comcast, SummittIG
- Zoning: Data Centers are allowed with current zoning
- Virginia Dominion Power Data Center Certified in 2014 (letter can be found in the "Documents" tab above)
- These parcels are part of a property owners association (POA documents can be found in the "Documents" tab above). The current POA rate is .0665, and the POA reserves the right to do 5% annual increases and will be determined yearly when the budget is prepared.
- Quantico Corporate Center is home to leading edge businesses and entities that are on the forefront of technological expertise. The park is unrivaled in the region when it comes to a highly advanced fiber optic infrastructure and the availability of fiber optic capacity for immediate utilization. Furthermore, Quantico Corporate Center houses the only C4T network operations center in the area providing an innovative facility for industry, academia, and secure cyber operations to collaborate on current technologies.
- Distance to Reagan National Airport: 33 miles; Distance to Stafford Airport: 12 miles
- Please visit www.quanticocorporatecenter.com for a detailed overview of this booming project

Parcel 1

- 1.69 +/- acres (pink area on aerial photo)
- Tax Map: 13 C-K
- Zoned: B-2 (Convenience Commercial)
- Tax assessed value: \$1,106,900

Parcel 2

- 5.89 +/- acres (yellow area on aerial photo)
- Tax Map: 13 C-A. This parcel is currently listed as 9.05 acres in the county records (<http://va-stafford-assessor.publicaccessnow.com/PropertySearch/PropertyDetails.aspx?p=13C%20%20%20%20%20%20%20%20A>). A subdivision plat has been submitted to Stafford County for parcel 13C A4 in the amount of 3.16 acres. Once this plat is approved and recorded, the remaining land available for auction on Parcel 13C A will be 5.89 acres (9.05 acres – 3.16 acres).
- Zoned: M-1 (Industrial Light)
- Tax assessed value: \$3,590,704
- Supplemental parking lot is leased to GSA until September 23, 2019 (agreement can be found in the "Documents" tab above)

Parcel 3

- 5.62 +/- acres (light blue area on aerial photo)
- Tax Map: 13 C-F
- Zoned: M-1 (Industrial Light)
- Tax assessed value: \$2,163,100
- Storm water pond in place and is subject to all Stafford County requirements and approvals

Parcel 4

- 27.68 +/- acres (green area on aerial photo)
- Tax Map: 13 C-D1
- Zoned: M-1 (Industrial Light)
- Tax assessed value: \$6,022,300
- Storm water pond in place and is subject to all Stafford County requirements and approvals

Parcels 1-4 will be offered individually and then offered in their entirety (40.88 +/- acres). Whichever option totals the most dollars will be the way that they will convey.

Parcel 5

- 25% ownership in 3 parcels with homes--offered in their entirety (navy blue area of aerial photo)

- Tax Maps: 12-5 (2.663 +/- acres & improvements); 12-6 (1.05 +/- acres & improvements); 13-28 (0.48 +/- acres & improvements)
- Zoned: R-1
- Tax assessed value for all 3 parcels: \$839,600

Date & Time

The auction will be conducted at the Courtyard by Marriott Stafford Quantico, 375 Corporate Dr., Stafford, VA 22554 on ***Friday, April 20, 2018 at 11:00 am.***

Property Tour

Tuesday, March 29 at 5 pm. Please contact Kelly Strauss for more information (540) 226-1279).

Earnest Money

Immediately after the confirmation of each sale, the successful buyer will be required to put down the following earnest money deposits:
Parcel 13 C-K (1.69 +/- acres)--\$10,000
Parcel 13 C-A (5.89 +/- acres)--\$25,000
Parcel 13 C-F (5.62 +/- acres)--\$35,000
Parcel 13 C-D1(27.68 +/- acres)--\$100,000
Parcels 12-5, 12-6 & 13-28 (25% ownership in 3 homes on 4.193 +/- acres)--\$10,000
If all four land parcels (not including homes) are purchased as a whole, the earnest money deposit will be \$200,000.

Closing

Closing is to take place on or before 30-45 days from date of auction. Buyer acknowledges that time is of the essence.

Realtor Acknowledgment

Although not required, if a buyer has been working with a real estate agent, the real estate agent must complete the realtor representation acknowledgment form. In order for the real estate agent to be compensated, realtor representation acknowledgment forms must be completed and submitted no later than 5 pm on 4/19/18 and all terms adhered to.

Financing

Need Financing for this home? Contact Kelly Strauss for financing information (540) 226-1279.

Auctioneers Note

All information and dimensions were derived from sources believed to be correct, but are not guaranteed. Buyers shall rely on their own information, judgment, and inspection of the property. All auction day announcements take precedence over any previously printed material or any other oral statements made.

Can't Attend?

Can't attend the auction, but still want to bid? No problem! Download our app in the Apple App Store, Google Play Store, or use your web browser to register and bid during the live auction.

Notes

- 1.
- 2.
- 3.

Terms & Conditions

Auctioneer's Authority on Bidding Procedures and Bidding:

Bidding Procedures: Open and verbal. Announcements made on the day of the auction will take precedence over all printed material or oral statements made. (1) Method, order of sale, and bidding increments shall be at the sole discretion of the auctioneer. (2) The auctioneer reserves the right to delete or add additional properties at this discretion. (3) Nicholls Auction Marketing Group may act to protect the seller's reserve, as an agent of the seller, by bidding on behalf of the seller. The auctioneer has the authority, at his sole and absolute discretion, to deviate from, change, alter, or modify the bidding procedures and conduct of the auction at any time including after commencement of the auction.

Bidding: All bidding is open to the public without regard to race, color, sex, religion, or national origin. As used in these conditions of sale the term "the final bid" means the highest bid acknowledged by the auctioneer, and the term "purchase price" means the sum of the final bid and the buyer's premium. The highest bidder acknowledged by the auctioneer shall be the buyer. The auctioneer has the right to reject any bid or raise which, in his opinion, is not commensurate with the value of the property being offered. The auctioneer may advance the bidding at his absolute discretion and, in the event of any dispute between bidders, may determine the successful bidder or re-offer and resell the property in dispute. Should there be any dispute after the sale; record of final sale shall be conclusive. Please contact our offices for information on absentee and or phone bidding.

Buyer's Premium: The buyer's premium shall be paid by the Buyer and will be added to the final bid on the property.

Example:	High bid on property is:	\$100,000
	Add 10% buyer's premium:	+ \$10,000
	Total on Sales Contract:	\$110,000

Earnest Money: Immediately after the confirmation of each sale, the successful buyer will be required to put down the following earnest money deposits:

Parcel 13 C-K (1.69 +/- acres)--\$10,000
Parcel 13 C-A (5.89 +/- acres)--\$25,000
Parcel 13 C-F (5.62 +/- acres)--\$35,000
Parcel 13 C-D1(27.68 +/- acres)--\$100,000
Parcels 12-5, 12-6 & 13-28 (25% ownership in 3 homes on 4.193 +/- acres)--\$10,000

If all four land parcels (not including homes) are purchased as a whole, the earnest money deposit will be \$200,000. This deposit will be held in a non-interest bearing escrow account until settlement. Please make a cashiers check or certified check (from a US Bank/financial institution) payable to yourself and endorse it over to Nicholls Auction Marketing Group if you are the high bidder.

Closing: The successful buyer must sign all documents and contracts immediately after the acceptance of the final bid. The successful buyer will also be required to make an appointment with the closing agent to pay the balance of the purchase price and receive the deed to the property. All closings must occur on or before specified dates. Closing is to take place on or before 30-45 days from date of auction (unless prior written arrangements have been made with the auction firm). Buyer acknowledges and agrees that time is of the essence.

Closing Costs: The deed shall be prepared and acknowledged by Seller at Seller's expense and recorded at the expense of Buyer. The buyer shall pay all title searches, title insurance charges, survey expense, usual conveyance expenses, and recordation taxes, including the Grantor's tax. Real estate taxes, water and sewer charges, if any, will be prorated as of the date of closing.

Financing: Sale of the property is not contingent upon the buyer obtaining financing.

Conditions of Default: If any conditions contained herein are not complied with by the buyer, Nicholls Auction Marketing Group may, in addition to asserting all remedies available by law, including the right to hold defaulting buyer liable for the purchase price, either, a) cancel the sale, retaining as liquidated damages any payments made by such buyer, b) resell the property at public auction or privately on seven days notice to such buyer, or c) take such other action as it deems necessary or appropriated. If Nicholls Auction Marketing Group resells the property, the original defaulting buyer shall be liable for the payment of any deficiency between the purchase price and all costs and expenses, the expenses of both sales, reasonable attorney's fees, commissions, incidental damages and all other charges due hereunder. In any event, the buyer's earnest money deposit will be retained by Nicholls Auction Marketing Group as liquidated damages.

State Laws: The respective rights and obligations of the parties with respect to the Conditions of Sale and the conduct of the auction shall be governed and interpreted by the laws of the state in which the auction is held. By bidding at an auction, whether present in person or by agent, by written bid, telephone or other means, the buyer shall be deemed to have consented to the jurisdiction of the courts of such state and the federal courts sitting in such state.

Real Estate Brokers/Agents: When offered, a fee equal to a specified commission will be paid to any qualified broker who is duly licensed in the same state where the property is located, and whose properly registered client successfully buys and closes on the property. To qualify for a commission the licensed broker/agent must first register the prospective bidder on the Nicholls Auction Marketing Group website or on Nicholls Auction Marketing Group's Realtor Representation Acknowledgment Form. Registration letters must be countersigned by the prospect and include the broker's and agent's license number, identification of the property, any agency disclosure statements, the letter and participation acknowledgement form. All forms, letters and statements must be received no later than 5:00 P.M. (Eastern) one day prior to the auction. Commission is contingent upon, and will only be paid if the Realtor Representation Acknowledgment Form is received by Nicholls Auction Marketing Group no later than 5:00 P.M. (Eastern) one day prior to the auction and all terms adhered to. In addition, agents must also attend the auction with their prospects.

Inspection: All property is sold "As Is, With All Faults." Descriptions are provided as a service to customers only and do not constitute a warranty, either expressed or implied. Nicholls Auction Marketing Group disclaims all responsibility for physical condition. All buyers are responsible for prior inspection of properties on which they bid, and by bidding are deemed to have so inspected the property. Placing a bid on the offered property, whether in person, or by agent, by written bid, telephone bid or other means, constitutes an agreement by bidder to these conditions of sale. For residences built prior to 1978, buyer waives the right to a 10 calendar-day opportunity to conduct a risk assessment or inspection for the presence of Lead-Base Paint and/or Lead-Base Paint Hazards. Square footage dimensions and acreage are approximate and should be independently verified prior to bidding. Nicholls Auction Marketing Group, its agents and subagents, and the sellers assume no liability for errors or omissions in this or any other property listing or advertising or promotional/publicity statements and materials. All information and dimensions were derived from sources believed to be correct, but are not guaranteed. Buyers shall rely on their own information, judgment, and inspection of the property. All auction day announcements take precedence over any previously printed material or any other oral statements made.

40 Carriage Hill Lane
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Phone: 540-898-0971
Fax: 540-301-5883
Toll Free: 888-357-2814

REAL ESTATE CONTRACT OF PURCHASE

THIS CONTRACT of purchase made this _____ day of _____, _____, by and between _____

(hereinafter called "Seller"), and _____

(hereinafter called "Purchaser"), and Nicholls Auction Marketing Group, Inc., a Virginia corporation (hereinafter called "Auctioneer").

That, for and in consideration of the hereinafter contained mutual promises other good and valuable consideration, the parties do hereby agree as follows:

- REAL PROPERTY:** Seller shall sell and convey and Purchaser shall purchase all that certain Real Estate (hereinafter the "Real Estate") with all rights and privileges thereto appurtenant and all buildings and improvements thereon situate, lying and being in _____ Magisterial District, _____, Virginia, more particularly described as follows:

- CONDITION OF PROPERTY:** Specifically, Purchaser acknowledges that the property is sold "AS IS, with all FAULTS" and that the Purchaser has conducted any and all investigations, inspections and any other due diligence Purchaser deems appropriate. Purchaser therefore acknowledges that the Purchaser accepts the property "AS IS" unless other written arrangements have been made with the Seller and Auctioneer. _____ Initial
- PURCHASE PRICE:** The purchase price of the Real Estate is \$ _____
+ \$ _____ (Buyers Premium) = \$ _____
as determined by public auction by Auctioneer held of even date herewith, **PAYABLE IN CASH ON OR BEFORE** _____.
- DEPOSIT:** Purchaser has paid a deposit (hereinafter "the deposit") to Auctioneer in the amount of \$ _____ with the signing of this contract, which represents _____ percent (_____%) of the purchase price. The deposit shall be held in escrow in a non-interest bearing account by Auctioneer and then applied to the purchase price at settlement less Auctioneer's commission and all costs and expenses of sale. In the event Purchaser breaches this Contract, the deposit shall be paid to Seller, less Auctioneer's commission and all costs and expenses of sale, but such payment shall not preclude any other remedies available to Seller for such breach. If this Contract is not consummated and dispute exists between Seller and Purchaser, the deposit shall be held in escrow by the Auctioneer until Seller and Purchaser have agreed to the disposition thereof, or a court of competent jurisdiction orders disbursement. _____
- AUCTIONEER'S COMMISSION / BUYERS PREMIUM:** Auctioneer shall be paid from the deposit a commission of _____ percent (_____%) of the purchase price or \$ _____ plus all costs and expenses of sale.
- SETTLEMENT AND POSSESSION:** Settlement shall be made at _____
on or before _____ days from the date hereof. Possession shall be given at settlement, unless otherwise agreed in writing by the parties hereto. **TIME IS OF THE ESSENCE.** _____ Initial
- DEFAULT:** Seller and Purchaser agree that Auctioneer was the sole procuring cause of this Contract of Purchase. If either Seller or Purchaser defaults under this Contract of Purchase, such defaulting party shall be liable for the commission of Auctioneer and for any expenses incurred by the nondefaulting party and by Auctioneer, such expenses including their respective attorney's fee, advertising expenses, and labor, if any, in connection with this transaction and the enforcement of such Contract.
- RESIDENTIAL PROPERTY DISCLAIMER:** The Virginia Residential Property Disclosure Act (Section 55-517 through 55-525 of the Code of Virginia) requires Seller of a certain residential property to furnish the Purchaser a property disclosure statement in a form provided by the Real Estate Board. This Real Estate is sold and is to be conveyed in AS IS CONDITION.
- PROPERTY OWNERS' ASSOCIATION DISCLOSURE:** Seller represents that the Property (check as applicable) is _____ is not _____ located within a development which is subject to the Virginia Property Owners' Association Act (Section 55-508 et seq. of the Code of Virginia). If the Property is within such a development, the Act requires Seller to obtain from the property owners' association an association disclosure packet and provide it to Purchaser. Purchaser may cancel this contract within three (3) days after receiving the packet or being notified that the association disclosure packet will not be available. The right to receive the association disclosure packet and the right to cancel this contract are waived conclusively if not exercised before settlement.
- FEES:** Fees for the preparation of the Deed, that portion of the Settlement Agent's fee billed to Seller, costs of releasing existing encumbrances, Seller's legal fees and any other proper charges assessed to Seller will be paid by Seller. Fees for the title exam (except as otherwise provided) survey, recording (including those for any purchase money trusts) and that portion of the Settlement Agent's fee billed to Purchaser, Purchaser's legal fees and any other proper charges assessed to Purchaser will be paid by Purchaser. Fees to be charged will be reasonable and customary for the jurisdiction in which the Property is located. (Recording, Transfer and Grantor's Taxes are covered in the appropriate jurisdiction addenda).
- TITLE:** At Settlement, Seller shall convey to Purchaser good and marketable fee simple title to the Property by deed of _____ warranty and free of all liens, defect and encumbrances, except as otherwise indicated herein, and subject only to such restrictions and easements as shall then be of record which do not render the title unmarketable. If a defect is _____ Initial

found which can be remedied by legal action within a reasonable time, Seller shall, at Seller's expense, promptly take such action as is necessary to cure the defect. If Seller, acting in good faith, is unable to have such defect corrected within sixty (60) days after notice of such defect is given to Seller, Seller shall be considered in default and this Contract may be terminated by either the Seller or the Purchaser. In such event, Seller shall be responsible for payment to the Auctioneer of its commission and all costs and expenses of said sale, and the deposit shall be returned to the Purchaser.

- 12. **LAND USE ASSESSMENT:** In the event the Property is taxed under land use assessment and this sale results in disqualification from land use eligibility, Purchaser shall pay any rollback taxes assessed.
- 13. **RISK OF LOSS:** All risk of loss or damage to the Property by fire, windstorm, casualty or other cause, or taking by eminent domain, is assumed by Seller until Settlement. In the event of damage to the Property before Settlement, in which event Seller shall assign to Purchaser all of Seller's rights under any applicable policy or policies of insurance and any condemnation awards and pay over to the Purchaser any sums received as a result of such loss or damage
- 14. **MECHANIC'S LIEN NOTIFICATION NOTICE:** Virginia law (Va. Code Ann Section 43-1 et seq.) permits persons who have performed labor or furnished materials for the construction, removal, repair or improvement of any building or structure to file a lien against the property. This lien may be filed at any time after the work is commenced or the material is furnished, but not later than the earlier of (i) 90 days from the last day of the month in which the lienor last performed work or furnished materials or (ii) 90 days from the time the construction, removal, repair or improvement is terminated
 AN EFFECTIVE LIEN FOR WORK PERFORMED PRIOR TO THE DATE OF SETTLEMENT MAY BE FILED AFTER SETTLEMENT. LEGAL COUNSEL SHOULD BE CONSULTED.
- 15. **ASSIGNABILITY:** This Contract may not be assigned by either Seller or Purchaser without the written consent of the other.
- 16. **GOVERNING LAW:** This agreement is made in the Commonwealth of Virginia and shall be governed and construed in accordance with the laws of the Commonwealth of Virginia.
- 17. **SEVERABILITY:** If any provisions herein shall be legally unenforceable or in the event that a Court of competent jurisdiction shall deem any of the provisions contained in this contract invalid or unenforceable, they shall be deemed severed from the other provisions of this contract, and the remaining provisions shall, nevertheless, be valid and enforceable and continue in full force and effect. The invalidity or the unenforceability of any particular provision of this contract shall not effect the other provisions hereof and the contract shall be construed in all respects as though such invalid or unenforceable provisions were omitted.
- 18. **ENTIRE AGREEMENT:** This contract contains the entire understanding between the parties with reference to the matters contained herein, and there are no terms, conditions, warranties, or representations other than those contained herein and no amendments hereto are valid unless made in writing and signed by both of the parties hereto.
- 19. **NOTICES:** All notices and other communications hereunder in connection herewith shall be deemed to have been duly given if they are in writing and delivered personally or sent by registered or certified mail, return receipt requested and first-class postage prepaid to the following addresses:

Seller: _____ Purchaser: _____

- 20. **CONTRACT BINDING:** Except as herein otherwise provided to the contrary, this agreement shall be binding upon and inure to the benefit of the parties signatory hereto, their personal representatives, successors and assigns. _____ Initial _____ Initial
- 21. **SUCCESSORS AND ASSIGNS:** No party shall assign or transfer any rights under or interest in (including, but without limitation, monies that may become due or monies that are due) this contract without the written consent of the other. Unless specifically stated to the contrary in any written consent to an assignment, no assignment will release or discharge the assignor from any duty or responsibility under this contract.
- 22. **EXCLUSIVE BENEFIT:** Nothing under this contract shall be construed to give any rights or benefits in this contract to anyone other than the parties hereto, and all duties and responsibilities undertaken pursuant to this contract will be for the sole and exclusive benefit of the parties hereto and not for the benefit of any other party.
- 23. **PRIOR AGREEMENTS:** This contract supersedes any and all other understandings or agreements between the parties, either oral or in writing, with respect to the subject matter hereof.
- 24. **NO GUARANTEE:** Neither Auctioneer nor any agent or representative of Auctioneer guarantees or warrants any bid amount, offer or selling price for the Property. The Parties agree that no appraisal of value made for the Property has any relevance to the bid amount, offer amount or selling price that may be realized in the auction or otherwise during this Agreement.
- 25. **DISPUTES:** Any dispute between the Auctioneer or the Seller or the Purchaser will be dealt with through arbitration in Spotsylvania County Virginia as the sole and exclusive venue.
- 26. **FULL UNDERSTANDING:** The parties hereto declare and acknowledge that each has read and fully understands the terms set forth in this Contract.

WITNESS the following signatures and seals:

AUCTIONEER: NICHOLLS AUCTION MARKETING GROUP INC., a Virginia corporation By: _____ Title: _____	SELLER: _____ (SEAL), indiv. _____ (SEAL), indiv. _____ (SEAL), indiv. _____ (SEAL), indiv. CORPORATION: _____ Corporate Name By: _____ Title: _____ Phone _____ Telephone: _____ Email _____ Email: _____	PURCHASER: _____ (SEAL), indiv. _____ (SEAL), indiv. _____ (SEAL), indiv. _____ (SEAL), indiv. CORPORATION: _____ Corporate Name By: _____ Title: _____ Telephone: _____ Cell: _____ Alternate Telephone: _____ Email: _____
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ADDENDUM TO REAL ESTATE CONTRACT OF PURCHASE

REFERENCE IS HEREBY MADE to the Real Estate Contract of Purchase dated _____, between

_____ (“Seller”) and _____

_____ (“Buyer”) and

Nicholls Auction Marketing Group Inc., a Virginia corporation, (“Auctioneer”) regarding the sale of property located at

_____.

All parties acknowledge that they are bound by the terms, conditions, representations and statements contained in the Property Information Packet associated with the above-referenced property.

Specifically, Buyer acknowledges that the property is sold “AS IS, with all FAULTS” and that the Buyer has conducted any and all investigations, inspections and any other due diligence Buyer deems appropriate. Buyer therefore acknowledges that the Buyer accepts the property “AS IS” unless other written arrangements have been made with the Seller and Nicholls Auction Marketing Group.

Buyer and Seller also acknowledge that they have read, understand and will comply with the attached TERMS & CONDITIONS contained in the Property Information Packet.

Seller Date

Buyer Date

Nicholls Auction Marketing Group Date

Attachment 1 - Terms and Conditions