"Exhibit A" Page 1 of 4

WILL BE ATTACHED TO AND MADE PART OF "CONTRACT FOR SALE AND PURCHASE" In association with: RE/MAX Perrett Associates, Inc. (269) 968-6101

TERMS AND CONDITIONS OF SALE

Home located at 2246 Shelter Pointe Drive Kalamazoo, MI 49008

Online Bidding Begins Monday, October 21st and concludes Wednesday, October 30th at 1:00 pm (ET)

TARGET AUCTION & LAND COMPANY, INC. ("Auction Company"/"Auctioneer") through its Michigan Broker, Lisa R. Damron #6502103671 of RE/MAX Perrett Associates Inc. #6505132216, has a contract with Martha D. Libin (Hereinafter referred to as the "Seller"), to offer at auction the home located at 2246 Shelter Pointe Drive, Kalamazoo County, Kalamazoo, MI 49008 ("Property"). The Property will be selling to the highest bidder at or above a published minimum bid of \$400,000.

THE PROPERTY IS BEING SOLD AS-IS AND WITH NO CONTINGENCIES A 10% BUYER'S PREMIUM WILL BE ADDED TO THE WINNING BID TO DETERMINE THE TOTAL CONTRACT PRICE

TERMS OF SALE

- A. A registration amount of \$5,000.00 is required to register to bid. For anyone not being the successful bidder the registration amount will be prompty refunded (see section 5).
- This is a CASH SALE with a TEN PERCENT (10%) down payment based on the Total Contract Price for the Property due by 4:00 pm ET on Thursday, October 31th. The remaining balance is due at closing on or before Tuesday, December 3rd, 2019. The Contract for Sale & Purchase ("Sales Contract") shall be executed on auction day immediately after being declared the winning bidder ("Purchaser"). This sale is not contingent upon the Purchaser's ability to obtain financing. No credit cards will be accepted.
- C. A 10% Buyer's Premium will be added to the final bid to determine the Total Contract Price paid by the Purchaser.
- D. Any person bidding on behalf of another person or entity must have a valid, legally enforceable, unexpired, Power of Attorney approved by Auctioneer before being approved to place bids.
- E. By submitting a bid in the name of a business entity or corporation, the individual submitting the bid must have the authority to bid and enter into a guaranty agreement whereby the bidder personally guarantees payment of the bid amount.
- F. If for any reason the Purchaser fails or refuses to execute the Sales Contract and deposit the required funds immediately after being confirmed the Purchaser, the Seller reserves the right to declare the bidder's rights forfeited and may resell the property and retain the registration amount. If for any reason the Purchaser fails or refuses to complete the transaction as defined herein, the down payment will be forfeited.
- G. The property is being sold unfurnished. No personal property or furnishing will be conveyed with the real estate.
- H. Existing built-in appliances and window treatments will remain with the real estate.
- ١. Possession of property will be at closing.
- SURVEY: The property will be selling by existing survey and legal description. Should Purchaser desire any additional survey work, it will be at Purchaser's option and expense, and will not affect the closing. If a survey shows a greater or lesser amount of acreage, the Sales Contract price will not be adjusted.

2. PROPERTY DISCLOSURES

- A. The Property is selling subject to all matters contained in the Title Commitment (which is available for review) including all restrictions, zoning, rights-of-way, easements of record, and any other items of record.
- B. Seller will convey all mineral, gas or oil rights applicable to the Property owned by Seller, if any.
- C. Existing built-in appliances and window treatments will remain.
- D. The property is selling "AS IS, WHERE IS".

PROPERTY INFORMATION

A. The Property will be conveyed by Warranty Deed free and clear of all liens and encumbrances subject to the terms and conditions relating to such liens and encumbrances contained in the Sales Contract and the Title Commitment.

Purchaser(s) Initials	Seller(s) Initials

B. The Property is selling "AS IS, WHERE IS" and the SALES CONTRACT IS NOT CONTINGENT upon, any state of facts an updated survey or personal inspection of the Property may reveal, any existing or proposed rights-of-way, prior reservation or conveyances, restrictive or protective covenants, easements, encroachments, rights or claims of parties in possession, zoning, building codes, permits, governmental agencies regulations, environmental conditions (including but not limited to wetlands, riparian, or littoral rights), flood zones, zoning or subdivision regulations, hazardous materials, water rights or water access, mineral rights or reservations, leases or tenancies, and subject to all title exceptions as set forth in the Title Commitment.

4. PROPERTY INSPECTION

- A. It is the Purchaser's sole responsibility, before bidding, to 1) inspect the Property and the immediate surroundings, and to be satisfied as to its condition prior to bidding; 2) review all Property information; 3) independently verify any information deemed important including, but not limited to, information available in public records; and 4) inquire of public officials as to the applicability of and compliance with land use laws, zoning, building codes, health, sanitary, safety and fire codes, any environmental laws and regulations, and any other local, state or federal laws and regulations.
- B. All information contained in any and all promotional materials, including, but not limited to, square footages, acreage, dimensions, zoning, maps, taxes, income, etc., was provided by the Seller and is believed to be, correct; however, neither Re/Max Perrett Associates, Inc., the Seller nor the Auction Company makes any guarantee or warranty as to the accuracy or completeness of such information. Neither the Seller nor the Auctioneer is required to update any information.
- C. Any work performed by a potential bidder or on behalf of a potential bidder is solely at the expense and responsibility of the potential bidder.
- D. Purchaser and/or Purchaser's Agent/Broker shall bear the responsibility to confirm all information relevant to the Property prior to bidding.

5. REGISTRATION & BIDDING

ONLINE Bidding Requirements:

- A. The bidder must complete the required online registration found on the Property's bid page at www.targetauction.com.
- B. The bidder must submit/wire the required registration amount of \$5,000.00 to Auctioneer in order to be approved to bid and will be held in Auctioneer's Escrow Account. Wire instructions will be provided. Please call our office PRIOR to initiating any wire transfer. Should you not be the Purchaser, your registration amount (minus any bank wire fee) will be promptly returned.
- C. Bidder must be approved by Auction Company.
- D. Purchaser must pay/wire the required TEN PERCENT (10%) down payment (based on Total Contract Price) to Devon Title Agency by the end of next business day. The \$5,000.00 registration amount will be applied toward the ten percent (10%) down payment. Wire Instructions will be provided.
- E. Any bid/offer made by a bidder shall be binding on the bidder.
- F. The Purchaser shall execute and return to Auction Company a completed Sales Contract on auction day, together with all related Exhibits for such Property. The fully-executed Sales Contract (together with all related Exhibits thereto) shall control all Terms and Conditions of Sale and constitute the entire agreement between Purchaser and Seller. NO CHANGES TO THE TERMS OF THE SALES CONTRACT WILL BE PERMITTED.
- G. **MaxBids** that are placed on the online bidding platform are private; however they can be seen by Auctioneer. Auctioneer reserves the right to bid on behalf of the Seller (on reserve auctions) up to the reserve amount.

6. CLOSING

- A. Closing shall be scheduled on or before Tuesday, December 3rd, 2019. Devon Title Agency shall deposit in their Escrow Account the down payment until closing of the Property. Closing will be completed by Devon Title Agency located at 3250 W. Center Ave., Suite 2, Portage, MI 49024 Phone (269) 323-8600. It is the Purchaser's responsibility to schedule your closing. Deadline to close is on or before Tuesday, December 3rd, 2019.
- B. The proceeds due from the Purchaser at closing shall be delivered via wire transfer from a U.S. Bank, sent to Devon Title Agency
- C. Seller will pay for preparation of the deed, title exam/commitment, and prorated taxes.
 Purchaser will be required to pay all other closing cost, including but not limited to, survey fees, recording fees, attorney's fees, wiring fees, title insurance and loan/financing fees, if any, etc. All taxes will be prorated to day of closing. Title Insurance is available at the Purchaser's option and expense.

Purchaser(s) Initials Seller(s) Initials	
--	--

D. If Purchaser is obtaining a loan to finance the Property purchase, Purchaser agrees not to use any lender that restricts the selling agent's fees, commission, or any expense money that is due Auctioneer. It is the Purchaser's responsibility to inquire in advance of loan application/commitment with lender about any fee restriction to the Seller's agent. This sale is not contingent upon Purchaser's ability to obtain financing.

7. DEFAULT

It is agreed by all parties that in the event the Purchaser fails to close and pay the balance when due, Seller and Auction Company reserve all rights allowed by law and the Sales Contract, including a suit for damages, specific performance or cancellation of the transaction, with the Seller to retain the Registration Amount and Down Payment. In the event of any breach of the terms of this Agreement by Purchaser, escrow agent is expressly authorized and instructed to disburse the Down Payment without the requirement of any further writing or agreement of the Seller and/or Purchaser. Any action taken after Purchaser's default shall be solely at the Seller's option with all costs incurred by Seller being reimbursed by the Purchaser. If any legal action is required to enforce this agreement, or to collect any fees or costs earned or advanced pursuant thereto, the Seller or Auction Company shall be entitled to recover any and all costs of such action, including, but not limited to, the expenses and court costs of the action and a reasonable attorney's fee. This agreement shall be interpreted under the laws of the State of Alabama and the venue and jurisdiction for any action filed in relation to this agreement shall be in the state courts sitting in Etowah County, Alabama.

8. AUCTIONEER'S AGENCY DISCLOSURE

The Auctioneer and Keller Williams are acting exclusively as the agent for the Seller in this transaction and is to be paid a fee by the Seller pursuant to a separate written agreement between Seller and the Auction Company. The Auctioneer is not acting as an Agent in this transaction for the Purchaser. Any third party Buyer Broker is not a Subagent of Auction Company.

9. DISCLAIMER

- A. Personal on-site inspection of the Property is recommended and bidders are advised to independently verify all information they deem important. This Property is being sold "as is, where is" and "with all faults". The Seller, Auctioneer, and/or Auction Company have not made, do not make and will not make, and hereby disclaim any representation or warranty, whether expressed or implied or statutory, whether oral or written, with respect to the Property, including, without limitation, any warranty as to their value, condition, suitability, merchantability, marketability, operability, tenant ability, habitability, zoning or subdivision regulations, income, mineral rights, environmental condition, soil condition, sink holes or percolation, compliance with any building code, safety and health codes, or other governmental agency rules or regulations, or fitness for a particular use or purpose. No guarantees are given as to the availability of utilities or accesses or the permitted or allowable uses on the Property.
- B. Neither the Seller, its attorneys, any broker, nor the Auction Company shall be liable for any relief including damages, rescission, reformation, allowance or adjustments based on the failure of the Property, including, but not limited to, amount of square feet, acreage, zoning, and environmental or hazardous conditions to conform to any specific standard or expectation, or any third party documents or information.

10. EQUAL OPPORTUNITY CLAUSE

All bidding is open to the public. The Property is available to qualified Purchaser(s) without regard to race, color, religion, sex, familial status, national origin, or physical handicap.

11. AUCTIONEER'S NOTE

- A. All decisions of the Auctioneer are final as to the methods of bidding, disputes among bidders, increments of bidding and any other matters that may arise before, during, or after the auction. Auctioneer reserves the right to deny any person to participate in the auction or expel anyone from the auction whom attempts to disrupt the auction.
- B. All announcements made auction day supersede any prior oral or written statements. The Seller reserves the right to add to or delete all or a portion of the Property prior to commencement of the bidding, by gavel of Auctioneer, for that lot or portion of the Property, before or at the auction. Auction Company may, at its discretion, change or modify any part of the Sales Contract or terms of sale at any time prior to execution of Sales Contract without further notice to any bidder or Purchaser.

Purchaser(s) Initials	Seller(s) Initials

12.		ı A	D		ITY	,
IZ.	L	IA	D	L	1 I Y	

ALL PERSONS WHO ATTEND THE SALE OR VIEW PROPERTIES DO SO AT THEIR OWN RISK. NEITHER THE SELLER AND/OR TARGET AUCTION COMPANY NOR ANY OTHER PERSON CONNECTED WITH THE SALE ASSUME ANY LIABILITY LEGAL OR OTHERWISE, FOR ANY ACCIDENTS WHICH MAY OCCUR. TARGET AUCTION COMPANY IS ACTING AS SELLING AGENT ONLY.

13. SIGNATURES

Electronic Signatures and Facsimiles shall serve as valid authority for this document and all documents pertaining thereto.

14. COUNTERPARTS

This contract may be executed in counterparts, each of which is deemed an original and together constitute one document.

By signing below, each Purchaser(s) and Seller(s) acknowledge that: this 'Exhibit A' consists of four pages, has read and understood same; these terms are made a part of the CONTRACT FOR SALE AND PURCHASE.

Executed by Purchaser(s) on October 30th, 2019	Executed by Seller on October 30th, 2019
Purchaser	Martha D. Libin

Purchaser(s) Initials	Seller(s) Initials